

Dan Collins

Keynote Speaker, Mentor & Coach

Dan Collins is a former Olympic Games medallist, an exceptional sports leader and a renowned business coach.

He has driven transformational change and performance for major corporate sporting groups that include the International Rugby Board, Australian Sports Commission, AIS, NRL and AFL clubs. Additionally, Dan has worked with industry leaders including Ernst & Young, AMP, Woolworths, Continental Tyre's and the Virgin Group of Companies to achieve growth and accountability.



From humble beginnings growing up in Blacktown, to competing on the world stage at four Olympic Games, Dan Collins' ongoing pursuit for excellence is nothing short of convincing. He firmly believes that every culture is the result of the sum of the individuals. In no uncertain terms, he will tell you poor culture is a reflection of poor leadership, and poor leadership is the result of poor personal awareness and responsibility... and then he will initiate positive, lasting change.

With a proven track record in achieving excellence by creating winners, Dan Collins will increase the level of professionalism at all levels of your organisation by establishing and aligning individual goals with company purpose. He will reinvigorate your staff performance to create a sustaining and winning culture, filled with passion, camaraderie, accountability and growth.

More about Dan Collins:

Dan Collins studied at Griffith University while in training as an Australian representative kayaker. He competed at the 1992 Barcelona Olympic Games winning Bronze; at the 1996 Atlanta Olympic Games winning Silver; and at the 2000 Sydney Olympics and the 2004 Athens Olympic Games. Dan Collins has also won numerous State and National Medals.

Since retiring from his Olympic quest for Gold in the sport of Kayaking, Dan's expertise in organisational change and performance management has been in high demand. He has been a sports administrator and leader for World Rugby; Sydney Roosters; Cronulla Sharks; Manchester City; Brisbane Lions; Richmond Tigers; Carlton FC; Japan Rugby and the Australian Institute of Sport.



In business, Dan has consulted to organisations that include Countdown; Cronulla Sharks; Dan Murphys; the Dept. of Immigration & Border Protection; Knight Frank; the Ministry of Justice UK; TEC and Woolworths

Dan Collins speaks about:

- Effort: Everything you ever wanted is on the other side of hard work
- Performance Unpacked: The five essentials to leading a high performance environment and creating winners at all levels.

Client testimonials

“ Dan Collins is one of those rare speakers who 'walks his talk'. I've been fortunate enough to see Dan present live and he had the audience in the palm of his hand . . . engaging, powerful and a solid message that applies to business and life.

- **Rob Redenbach**

“ The message was brilliant. Dan's delivery was very clear and easy to follow and with his stories to help link his message to practical situations it certainly engaged the audience. I actually gained a lot out of his presentation yesterday.

- **Jowat Universal Adhesives Australia Pty Ltd**

“ Dan has a comfortable presentation style and you could see him relax when using some of his experiences and they were relevant and humorous (appropriate). We didn't have a lot of questions; however I've never seen us all take notes as much as any other presenter we've had. I would take this positively though as it means we all took some valuable points away with us.

- **Qld Funerals, InvoCare**

“ Dan has excellent presentation skills. He uses the floor space well and interacts with his slides to reinforce the content of his lecture. He modulates the tone of his voice at the right times to maximise the impact of the content he is delivering. The aspect of engaging the audience content and analogies was the highlight of Dan's presentation. From the outset, he captured the audience with personal as well as general anecdotes that were closely linked to the formal lecture content.

- **Griffith University**

“ Dan is very energetic and enthusiastic in his style of presentation and he always appears to be well prepared and knowledgeable on the topics. On the several occasions he has addressed our groups he has quickly been able to connect with the audience. He uses his experience of



teamwork and goal setting in a simple manner to get the audience's attention at an early stage. Dan always allows the opportunity for questions and discussion and actively encourages participants. If the discussion heads off topic he is very adept at steering it back in the right direction without it appearing to be forced.

- Continental Tyres of Australia Pty. Ltd

“ Dan is an energetic, easy to listen to and engaging presenter. Dan's stories of his own successes and failures were told in way that demonstrated insight and the ability to reflect and learn. I enjoyed his "no excuse" policy and will take this back to my work place to ensure we do not have a victim mentality. Dan created a comfortable group dynamic where some great discussion flowed.

- Trilby Misso Lawyers

“ Dan will give your team the skills to set themselves on the path to better things.

- Ricky Stuart, NRL and NSW Origin Coach

“ Through your coaching I have implemented in workplace a theme based on our discussions. Happy team members - happy customers. I drive recognition and reward to team members daily, creating a fun environment with the team when they are on lunch and tea breaks. I also choose my words so much better now to drive motivation and performance - it's changed my results significantly.

- Woolworths, Mt Gambier SA

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