

## **Steve Baxter**

## Entrepreneur, investor, and 'Shark' on Shark Tank Australia

Born in the remote town of Cloncurry and raised in Emerald in Queensland's central highlands. Steve Baxter left school at 15 and joined the Army, enlisting in its apprenticeship program. There, he became a technician working in the field of electronics, telecoms and guided weapon systems.



In 1994, at the age of 23, Steve launched his first start-

up, the pioneering internet service provider SE Net, from his spare room. Servicing more than 35,000 customers, SE Net was eventually acquired by Ozemail/UUNet under the stewardship of its founding Director and Former Prime Minister, Malcolm Turnbull.

In 2001, Steve launched his second start-up, PIPE Networks, in 2005, selling eight years later to the TPG Group for \$373 million. Steve then spent a year working with Google in California, leading a project to deliver high-speed telecommunications systems across North America.

He was a Shark on Channel 10's Shark Tank Australia for its first four seasons and was appointed 'Queensland's Chief Entrepreneur' in 2018.

Steve is now the Co-founder and Executive Chairman of TEN13, Australia's leading tech startup investment platform, and Founder and Lead Investor with Beaten Zone Venture Partners which is dedicated to early-stage investments in Australian sovereign lethal defence technology.

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Celebrity Speakers Australia ABN 36 884 606 155 Level 16, 175 Pitt St Sydney NSW 2000 Australia

'elephone +61 2 9251 1333 nfo@celebrityspeakers.com.au vww.celebrityspeakers.com.au

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