

Darren Hill

Behavioural Scientist, Culture Change Speaker and Author

Darren Hill is a behavioural scientist, one of Australia's most in-demand strategists and a trusted advisor to a range of Fortune 500 and ASX Top-20 companies. His culture change programs are currently being used in PepsiCo, McDonalds, Schweppes/Asahi, Suncorp Bank and the Australian Federal Government, to name a few.



When faced with change, do you thrive or struggle to survive? Change is nothing new, but it's now moving at an unprecedented rate. The disruption modern businesses now face is unprecedented and require teams that are comfortable with being on the edge of uncertainty; teams that thrive in uncertainty.

Darren's clients consistently describe him as 'grounded and refreshingly real' - something that's reflected by an ongoing re-engagement rate with clients nearing 100%. This same description can also be applied to Darren's keynote presentations.

As Executive Director at Pragmatic Thinking, a behaviour and motivation strategy company, Darren understands people like few others do. It's this intricate knowledge of people and culture that sees him delivering high-impact keynote presentations at conferences as well as designing, delivering and implementing complex, cross-layered multi-year culture change programs inside organisations.

Darren's a best-selling author of three books including *Dealing with the Tough Stuff: How to achieve results from key conversations* which has now been translated into three languages,

His work has appeared regularly across the Fairfax Group (including the *Sydney Morning Herald* and *The Age*), News Limited (*The Daily Telegraph* and *Courier Mail*), *Business Insider* and *Smart Company*. He now writes exclusively for *BRW*, and has appeared on *The Today Show* and *Sky Business News*.

Credible and engaging, Darren Hill is an expert at understanding people and in exciting organisations and individuals to achieve real shifts in behaviour.

Darren Hill talks about:

- Better Human Blueprint - how better people make better businesses



- The Edge Effect - thriving in an unrelenting change environment
- Moments that Matter - how little efforts can drive huge change
- High Performing Hybrid - the new rules for the future of work
- The Science of Ownership

Client testimonials

“ The perfect choice for any organisation undergoing transformational change.

- **Mattel**

“ That was inspiring! Darren’s session has people reflecting upon the impact they carry within our business.

- **Suncorp**

“ Darren’s instinct for understanding complex challenges, then delivering transformational behaviour change is truly incredible.

- **Pepsico**

“ If butchers paper and another round of artificial bonding games leave you cold you should think about talking to Darren and the team at Pragmatic Thinking. Darren has been a partner in building our team from the ground up. His gift is to help people discover their values and strengths and to match these to their work. He does it plainly but without dumbing things down, engagingly but without gimmicks and has become the invisible but always silently present member of our team.

- **Australian Dept of Environment**

“ Darren had done research on the Company & was quite involved with the day. His message that he portrayed really connected with MyBudget employees...I thought he was amazing, I got a lot from listening to him, was relevant and would recommend him to anyone

- **MyBudget**

“ Darren was excellent, his keynote was very engaging and relevant for what we were after. We have had amazing feedback from our delegates. I couldn’t recommend Darren more highly, especially if you have a company that is going through rapid growth.

- **National Dental Care Service Co Pty Ltd**



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