

# Chris Gray

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## ***Expert Advisor on Wealth Creation through Property***

Chris Gray is host of “Your Property Empire” on Sky Business News and a property buyer’s agent for over two decades, Chris has helped countless Australians buy property.



His contrarian approach to investing and buying strategies grounded in logic and backed by independent valuations ensure clients never overpay for a property, even by \$1.

Chris is not only a TV host, speaker and author, but also a respected property buyer’s agent providing end-to-end services for time poor professionals and a successful investor himself with a portfolio valued in excess of circa \$25m.

At the age of 22 Chris Gray began his journey investing in real estate with a deposit of \$35,000. By age 31, Chris had turned his initial deposit into a \$3.5m property portfolio and left his full-time job as an accountant at Deloitte’s for semi-retirement. Since then he has more than tripled his personal portfolio to well over \$15m and now builds property portfolios for time-poor professionals through his Buyers Agency ‘Your Empire’, searching, negotiating and renovating on their behalf.

Chris features in major business press and newspapers and was also the Property Expert on Channel 9’s ‘MyHome’ and most recently seen on ‘60 Minutes’ and guest judge on Channel 10’s ‘The Renovators’.

## ***Chris Gray talks about:***

### **How to build a property Empire**

- How to develop a property investing strategy
- Should you pay off debt or increase your debt?
- Why renting your home could be better than buying your home
- How to cash flow negative geared property
- How to reduce your risk when investing

### **What, where and when to buy property**



- Home state vs. interstate
- Houses vs. units
- New vs. old
- Residential vs. Commercial/Industrial/Retail
- Timing the market
- How to guarantee you never get ripped off

### **Renovating property for profit**

- What to buy
- How to ensure you never over or undercapitalise
- DIY vs. use the professionals
- Hiring a builder
- The 10 cheapest reno's to add maximum value

### **Client testimonials**

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“ Chris is the absolute guru of leverage. Every time I chat to Chris he makes me change the way I look at the world. His advice on investing and leverage is some of the best I have ever come across. Also his ability to communicate and take complex principles and make them simple is astonishing (in fact makes me jealous). On top of this he is a great guy and a pleasure to deal with

**- Dr Adam Fraser, Keynote speaker and trainer in workplace performance, Expert in lifestyle management and prevention of Diabetes**

“ Chris, you've definitely found your calling in providing very valuable information to home owners, home buyers and real estate investors, showing them how to maximize their situations.

**- The Corporate Ninja Pty Ltd**

“ As a TV presenter and spokesperson for myhome Chris has brought richness and depth of content to both myhome TV and myhome.com.au . His expert knowledge of all things real estate is a valuable addition to our services and has been strengthening and supporting our business since launch.

**- Erika Hillemacher, former colleague at myhome.com.au**

“ Chris is a professional and polished presenter displaying a strong understanding of his subject. He inspires his audience by showing them in easy to understand ways how they can address the many considerations associated with property investment.



**- CPA Australia**

“ Chris delivered a highly informative, fun and interactive session on wealth creation through property investing, that was of interest to everyone present.

**- Mortgage Choice**

“ Chris is Australia's thought leader on independent property investment.

**- Futurist**

“ Twice now Chris' advice has saved me money or saved me time!

**- Matt Church, 'Top 10' Speaker**

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