

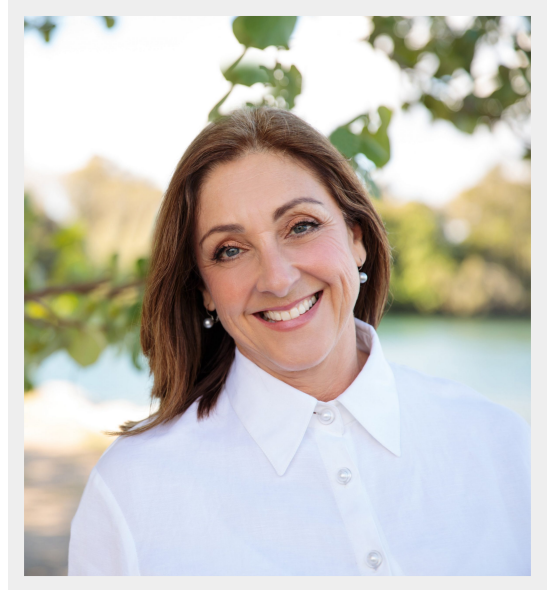
# Lynne Schinella

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## ***Founder of RIPE Profiling, Keynote Speaker & MC***

Lynne Schinella is a business speaker, MC/facilitator, and speaker coach who works with individuals and organisations to help them connect with influence and respect.

A published author and the creator of the RIPE Personality Profiling System, Lynne has helped thousands of people understand their strengths and weaknesses by recognising themselves as an Apple, Mango, Lime or Banana. Using her unique 'Fruit profiling' methodology, she also helps her audience understand different behavioural types so they can create an engaged and productive workforce and a culture of trust, empathy, and respect for diversity.



Thorough, professional yet practical and down to earth, Lynne Schinella helps people and teams work more effectively together.

### **More about Lynne Schinella:**

Lynne started life in the tourism industry, working with various airlines and hotels, then established Schinella Incentives, a performance improvement company, where she learned that the most successful teams were the most diverse.

When Lynne established Ripe Learning in 2001, it was natural for her consulting, workshops and keynotes to convey a strong message of understanding and celebrating our differences.

Lynne is the author of *Bite Me!* and other dos and don'ts of dealing with our differences.

### **Lynne Schinella speaks about:**

**Working With People You Just Don't Get** - Lynne delivers a practical, relevant and interactive session that helps everyone increase their awareness of our differences so they can work more effectively together, build stronger, deeper relationships and influence those around them, whether they are their peers, team members or clients/customers.

### **Master of Ceremonies & Facilitator**

A great MC and facilitator can make all the difference to the success of a conference. Lynne's experience as a conference organiser, as well as a trainer and speaker, puts her in a unique

position to help pull your conference together.

## Client testimonials

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“ Lynne’s fruit session was one of the highlights of our conference with the delegates still talking about which fruit they are! Fun, engaging, highly energising with outcomes of how to work better with people around them.

- *Helloworld*

“ Our whole team of support staff have all commented on the benefits of the seminar on learning how to work effectively with different personalities. Our team is still talking ‘fruit’ a few months after the seminar... Having an understanding of different perspectives of a situation, and how to work with people, has been enormously effective for us. When different situations arise, people immediately start talking ‘fruit’. They understand how each person sees the situation and how they both need to find a positive pathway forward. Thank you Lynne !! You have changed our workplace for the better.

- *Charter Hall*

[VIEW SPEAKER'S BIO ONLINE](#) 