

## Colin Pearce

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### ***Keynote speaker, master of ceremonies & workshop facilitator***

A coach, humorist, storyteller and agent of change, Colin Pearce helps individuals and organisations to reach higher and go further.

Using vibrant multi-media and a unique interactive story style, Colin specialises in take-home value to improve sales skills, customer service, retailing, management and motivation.

Designed to bring about changes in skills and attitude, Colin presents business savvy that sticks and common sense ideas that work, all wrapped in a fast moving package of outrageous ventriloquism, wacky stories, zany sing-along songs, active audience participation, and one laugh after another.

Regularly touring Asia, Australasia and the USA, Colin's audiences range from Nuclear Reactor Engineers in Florida to Insurance People in Singapore and even kindergarten kids on the story mat.

Colin started his career teaching deaf children before moving into television which included ventriloquism, children's shows, script writing, sales management, commercial production and song writing.

After becoming a National Sale Manager for a multi-level marketing company, in 1985 Colin became Director of John Clements Training Systems, which produced and sold top-selling telephone and customer service training video packages to major corporations. In 1987, he founded Colin Pearce & Associates Pty Ltd which now trades as The World Sales Center. It specialises in training, speaking, consulting, media production and book writing.

The author of numerous videos, audio tapes and short stories, Colin's best selling books include: *Make More Money From Every Sale*, *Five Star Service on a One Star Budget*, *Manage and Lead Without Losing Sleep*, *This Glorious Quest - Find and Fulfil Your Dream* and *The Legend of the Fire Bringer*. He is also the author of three email newsletters; *Sales Person's Kick in the Pants Newsletter*, *Bright Ideas Newsletter Online* and *Two Minutes with God*.

Colin is one of only 38 speakers to be awarded the CSP accreditation (Certified Speaking Professional) from the National Speakers Association of Australia. A versatile storyteller with a



hundred voices and a dozen faces, Colin's workshops and presentations are dynamic and witty, while providing a real take-home value.

### **Colin Pearce talks about:**

#### **Keynotes**

- You Are Ten Times Better Than You Think
- You Are Your A.S.S.E.T.S.
- Manage and Lead Without Losing Sleep

#### **Workshops**

- Selling: Make More Money From Every Sale
- Service: Five Star Service on a One Star Budget
- Dreams: This Glorious Quest
- Success: The Legend of the Fire Bringer
- Survival: Fox Proof Your Chook House

#### **Master of Ceremonies**

- Conferences and Seminars

### **Client testimonials**

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“ The most helpful thing is your ability to communicate ideas and strategies that our people are able to remember after the event and put into practice.

- **Weston Properties**

“ As always, Brilliant! Your energy, creativity and ability to control the 300 attendees is something to be admired.

- **Brumby's Bakeries Limited**

“ Colin was received well by the audience and got plenty of laughs. He offered a different delivery style, whilst still getting the key messages across.

- **Genesys Wealth**

“ Met our expectations? Blew them out of the water. Awe inspiring, witty, interesting, energetic, spell binding.



- *Telecom, New Zealand*

[VIEW SPEAKER'S BIO ONLINE](#) 

