

Leigh Farnell

Award Winning Innovator & Sales Influencer

Leigh Farnell works with managers and business teams to transform cultures, sales and results across the Asia Pacific.

One of Australia's leading corporate coaches, his extensive portfolio of clients includes Telstra, McDonalds, The Financial Planning Association, AMP, Australia Post, Channel Nine, Liquor Barons and more.



Leigh Farnell has twice won Best Sales Training Programme in Australasia in the LearnX Sales Impact Awards. His Colour Zone Sales and Influence System, combined with his humour and down to earth real world advice, leaves audiences inspired, empowered and motivated to take record breaking action.

Leigh Farnell has a Degree in Human Performance from Melbourne University and a Masters Degree in Education from the University of Western Australia.

Combining his unique background in Sports Science and Human Performance with over 30 years experience in change management, leadership, performance improvement and innovation coaching, he creates performance breakthrough's for his clients.

As a professional speaker Leigh Farnell has presented at conferences throughout Australia, New Zealand, Thailand, USA, Singapore and Hawaii. He has been awarded the Certified Speaking Professional Accreditation from the National Speakers Association of Australia. This Accreditation is awarded to less than 10% of professional speakers worldwide.

Client testimonials

“ Your professionalism in preparation and research combined with your talent produced exactly the result I was hoping for. It was truly the funniest thing I have ever seen: every single person in the room was crying with laughter.

- **ASGARD Operations**

“ In an uncertain world, one thing I am always confident of - when Farnell is finished, our people will feel great, will be part of a powerful team spirit, will know we're on the way to



sustainable growth and will have a smile on their faces. If you want entertainment, empowerment and expansion in your business, get Farnell.....he delivers!

- Telstra

“ Your sensitivity to the audience, humour and insights and the way in which you anticipated the mood and message of the day set the scene for a most successful convention.

- Financial Planning Association of Australia Limited

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