

Ron Gibson

Authority on business networking

Ron Gibson is a leading authority in the field of business networking - the art and skill of forming and cultivating those all-important business connections.

An engaging, entertaining speaker and seminar leader, Ron offers proven techniques and approaches that you can use to network effectively and socialise successfully in any situation, to network within your industry for maximum effect and to cultivate your new contacts into profitable, long-term business partnerships.

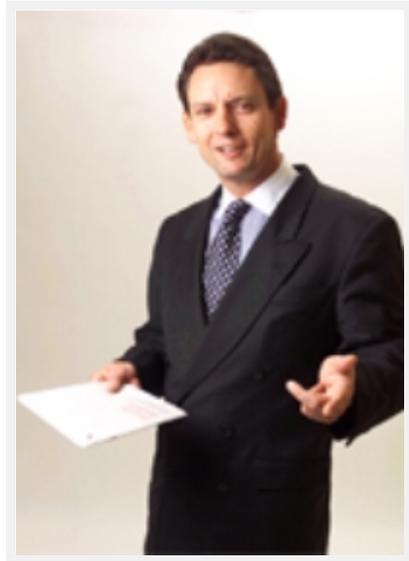
A former chartered accountant with over 15 years of experience in senior sales and marketing roles for major international companies, Ron has run his own successful consultancy, Go Networking, since 1992.

Ron's client list runs like a Who's Who in business. He is currently helping business professionals of every kind in over 100 organisations enhance their ability to network effectively for their own benefit and the benefit of their organisation.

Ron Gibson runs training programmes, offers one-on-one mentoring and gives public and corporate seminars on building business through networking, referrals and word of mouth. For people who are responsible for sales and business development within their companies, he provides keynotes and workshops on building business through networking and referrals.

Ron understands the deeper connections that people have with each other, not just as business colleagues, but as human beings helping each other to achieve goals, working together to create an extended networks that assists all the people in that network.

Ron Gibson will enlighten your audience on new ways of creating partnerships and how to use networking as a tool of communication, for greater business and career success



Client Testimonials



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It was a great seminar RON is no doubt an engaging and entertaining speaker who passionately believes in what he teaches. All the tips given by Ron were quite helpful. Good value for money.

Project Management Institute WA



Networking is not a new concept to me in my ten years of living in Perth. I have applied it in varied degree to all aspects, not just business. However Ron Gibson presentation certainly provided an overall views of the core structure of networking that I had not seen nor considered. With this core structure in mind, I believe I can encourage growth and better maintain my networking activities.

Newmont Asia Pacific



Ron was extremely well received by our audience, everyone thought he was fantastic.

Peard Real Estate



Ron was a great addition to the strategy day we held themed around relationships. Ron took the time to understand the objectives of the day and tailor his presentation around this. Ron was lively, energetic and his tips and tools were well received by our management team as important first steps for some, or as timely reminders for those more experienced. Everyone left Ron's presentation full of the good practices needed to create and effectively nurture relationships.

KPMG

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